

Special Newsletter to potential partner **DEOS AG at the 2016 "light + building" trade fair**

Februar
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New DEOS AG products and solutions for your success

Dear Sir or Madam,

The **highlights** at this year's trade fair booth include:

- New comprehensive **room automation solutions, incl. light management with HCL**
- New [programming tools](#) for faster and improved support - this reduces your programming effort **by up to 90%**.
- **Systems for increasing the energy efficiency** in buildings

The trend is clear – to ensure energy optimization and increased comfort, operators and investors of intelligent buildings need comprehensive cross-sector solutions.

As a potential DEOS AG system partner, we would like to offer you an exclusive presentation of our new solutions at **our booth D50 in hall 9.0**.

Ever since DEOS AG opened its doors, now fast approaching 50 years, it has always appreciated open personal communication with potential partners and customers. Our experts are looking forward to an intensive exchange with you.



The DEOS trade fair team will be available to answer your questions throughout the six days of the trade fair. The Sales, Technology, Development and Service team will surely meet all your expectations and more. Take advantage of this opportunity to expand your business and get to know us better in person.

Our **product and solution highlights** at this year's trade fair booth include:

- **Room automation solutions – free up space in your building automation.**
Electrical installation and room air-conditioning requirements are combined into a state-of-the-art single room solution.
- **Light management solutions – redefined light management.**
The lighting solutions featuring human centric lighting (HCL) for a proven effect on building users. A new workflow system supports you with the commissioning and thus increases your programming quality.

- **OPENproject – Room automation engineering made easy.**
It saves you time-consuming routine work. You can perform the project planning and commissioning of the room automation with room climate, lighting and sunshade functions, according to VDI 3813, without any programming experience. This reduces your programming effort **by up to 90%**.
- **OPENbalance – the revolution.**
The cost control center for ventilation systems, which the German health insurance company Deutsche Krankenversicherung AG in Cologne along with the VR-Bank in the district of Steinfurt have long trusted.
- **OPENenergy – Energy costs, recognize and reduce them.**
Develop energy-saving potential and take control.
- **OPENweb – New BMS software, version 8 is now available.**
Expanded and new operating and comfort functions, new workflows and simplified programming for planners, programmers and users.
- **BMS cloud solutions – consolidate your building automation into a central location.**
High synergy effects and thus vast savings potential for system partners und end customers: you can easily and quickly use our cloud solution.
- **Profitable solutions** – from the "**controller security**" sector (redundant controller - hot standby controller, CAN HSB – High Safety Bus - or from the "**system integration**" sector (e.g. special customer applications) using a wide range of interfaces, protocols and configuration tools.
- **Solution components** – [SRU](#), [FCU and VAV controllers](#), room control units, etc.
- ...and **your personal live presentation and consultation.**

We are looking forward to your visit. Please don't hesitate to contact us in advance and schedule a fixed appointment for your trade fair visit. [Click here](#) for the contact form to arrange a meeting by e-mail.

**Your
DEOS Team**

Kai Baumann



Martin Beckmann



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Have any questions about the newsletter? Then please send us an e-mail to newsletter@deos-ag.com or give us a call at +49 5971-91133-20.

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